



World Wide Quote Out-Sourcing Solution

Our Mission

World Wide Quote is a Managed Services Provider (MSP) providing complete turnkey solutions for software development projects of various levels. Our mission is to provide our customers full professional support from extensive technical expertise and fast turn around schedule made possible by our multiple location 24-hour development, to dedicated customer service and state-of-the-art facilities.

Our services allow client enterprises to avoid the huge capital requirements usually associated with assembling a qualified IT staff and purchasing of hardware and software components of their solution.

Professional Staff

World Wide Quote has an in-house programming team in both Canada and India. We have a core team of 5 senior full-time programming consultant in Canada and 10 programming specialists in India. We also have technical a support group consisting of database administrator, hardware support, network support, graphic designer, and project manager.

Taking the advantage of the time difference between Canada and India, these professionals can work round the clock achieving 24-hour software development schedule to ensure time and cost efficient solutions. If your requirements exceed our current capacity, we also have a pool of outside resources that we can draw upon immediately.

See Core Team Profile below:

Team Capabilities

Languages:	C/C++, Java, Visual C++, Visual Basic, C#, Pascal, Assembly, JavaScript, VBScript, XML/SXL, HTML/DHTML ASP, ASP.NET, CORBA, COBOL, VSE JCL, Command Level CICS, MVS JCL, MFC, COM/DCOM, FORTRAN, Perl, Servlets, PRO*C
Operating System	Windows Systems (Windows NT, 2000 and 9x), UNIX (Free BSD, Solaris), LINUX VSE/SP, MVS/ESA, OS/400
Data Bases	SQL Server, Oracle, MySQL, PostgreSQL, Access, DLI, VSAM,
Network Protocols	TCP/IP, UDP, HTTP, SPX/IPX, RIP, IGRP, EIGRP, OSPF
Technologies	NET, COM/DCOM, ASP, JSP, RPC
Methodologies	System Analysis, Design and Development. Including Networking, Relational Database and OOP Analysis, Design and Development, Data Modeling, n-Tier Development, Distributed Application Design
Key Team Accomplishments	<ul style="list-style-type: none">- World Wide Quote Real Time Stock Portfolio System- StockPaq Stock Portfolio system for Ipaq on Personal Digital Assistant (PDAs) for COMPAQ EUROPE- End-of-day quoting program for Prosticks Hong Kong- Trading system for Jordana System for HP- 32 bit forex system for Tereus S.A. Greece- Stock Quotation System for Bluestone Capital and Merchant Bank, USA- Transaction and VPN systems for Shore Bank Chicago IL, USA- Website/options scanning system for Option Daily, USA



Individual Achievements

Name/Title	Achievements
Senior Program Analyst	<ul style="list-style-type: none"> • 7 years experience as C/C++ programmer/analyst, expert in C/C++, Visual C++, SQL, COM, DCOM and FORTRAN • Designed and developed a huge accessing Client/Server system using limited hardware resource, more than 1 million registered users and more than 10,000 online users. • Successfully managed a 5-person team to develop, maintain and administrate Internet/Intranet Instant Message System and mobile phone short message server system • 4 years experience in network development, well-versed in Internet, CGI, TCP/IP, UDP, HTTP, RPC and network security • 2 years experience in Windows System development using Visual C++, deep understanding of Microsoft Windows systems (NT, 2000, 95, 98, ME), UNIX (FreeBSD, Solaris) and LINUX system • 2 years experience in MySQL Database System, knowledge of Relational Database Systems, including MySQL, SQL Server, Oracle and Microsoft Access • 6 months experience in JAVA, VB and Perl, knowledge of .Net, C#, ASP, XML, HTML, JavaScript, Pascal and Assembly <p>Certificate: Microsoft Certified Professional Database Administrator Microsoft Certified Professional System Engineer Cisco Certified Network Associate</p>
Senior Program Analyst	<ul style="list-style-type: none"> • Lead Developer for a real-time stock-data provider company • Senior Applications Developer on a major project involving design and development of a comprehensive, fully distributed GIS platform and a number of supporting location-based services. • Variety of projects including: cchrei.ca (on-line resume-bank system), count5.net (real-time web-traffic monitoring and analysis), AudioShock (embedded hardware MP3 jukebox), Canadian Hockey Association (automated drill submission processing).
Senior Program Analyst	<ul style="list-style-type: none"> • 5 years of international experience in professional software development and have experience in project management, especially Web-based, e-commerce applications. • Project manager of LMS is the major project in i-ACADEMY product, a Web-based administration system to manage all the operation of i-ACADEMY system.. • Technical leader, i-ACADEMY integrated tool set: a Web-based administration tool, a Web-based delivering tool, a course creation tool developed using Visual Basic. • SiteShell Phase II project: Analysis, High Level Design, developing.
Senior Program/Project Manager	<ul style="list-style-type: none"> • 14 years of professional experience in software development with expertise in systems analysis and design, start-up, project management, and programming with IBM Mainframe, WebSphere, JAVA, JSP, JavaScript, COBOL, CICS, VSAM, DLI, DB2 and ORACLE • Significant project experience in Retail, Insurance, and Telecommunications industries as well as Government Services. • Successfully completed software project for the '88 Seoul Summer Olympic and awarded Distinguished Programmer of the Year in 1987.



Professional Development

Application development capability(See detail in "Team Capability" above)

We have more specialized teams available if needed:

1. OS support, administration

World Wide Quote supports various platforms including Windows 2000, Windows CE, Solaris, Linux, Free BSD, Palm OS and VxWorks. Internet application development is done in C, C++, Java, Visual Basic, Perl, ASP, SOAP, XML and Javascript.

2. Database design

We design and implement Database on Microsoft SQL server, Oracle, DB2, MySQL & POSTGRE. World Wide Quote has a staff of Microsoft and Oracle database administrators.

3. Graphic design

We also maintain an in-house graphic design group specializing in Flash, Director, Photoshop, Illustrator, Corel, 3D Studio Max.

Source code security and access

Security is uttermost priority during development. Internally, all our source codes are stored in Microsoft Source Safe. Source Safe can add, delete user, and set user's power, such as read only, read & write. Every user in the Source Safe has password, and Source Safe has log of every operation on the Source code. Only team members are granted access right while only team leader is granted administration right. The daily security schedules are as follows:

- Team member checks out code in the morning
- Team member checks in code in the afternoon
- Team leader check all source code twice a week

Dedicated project manager reports development updates to client in a client-set frequency. If required, client may put in a request through project manager. Team leader will make a snapshot of project's source code and send to client by email. All snapshot of project's source code packages are signed and encrypted by a digital key. The digital key file will be encrypted by our own encrypt and decrypt application which will be provided to client at the beginning of the project.

We can also implement other security procedures as per client's request.

Documentation Standards

Documentation package for each development project includes the following:
System Design Documentation,
System Development Documentation
System Testing Documentation
System Maintenance Documentation
Users Documentation



Quality Assurance

The entire software development process is under Quality Assurance Control (QAC) from design, development, testing to implementation.

In the design phase, our QAC measures include feasibility, rationality analysis, and risk events processing analysis. High professional team members will ensure high quality achieved in the development stage and source code controlled and secured with proper tools (i.e. Microsoft Source Safe). Before releasing our system, our team performs all-sided and strict testing from standard testing to special testing. After product release, we provide real-time monitoring and 24/7 technical support.

Quality Assurance Standards followed by our team includes:

- 'IEEE Standard for Software Test Documentation' (IEEE/ANSI Standard 829)
- 'IEEE Standard of Software Unit Testing (IEEE/ANSI Standard 1008)
- 'IEEE Standard for Software Quality Assurance Plans' (IEEE/ANSI Standard 730)

We perform the following tests before the release of a new product:

Black box testing, White box testing, unit testing, integration testing, functional testing, system testing, end-to-end testing, acceptance testing, load testing, stress testing, performance testing, usability testing, install/uninstall testing, recovery testing, security testing, compatibility testing, user acceptance testing, comparison testing and mutation testing

Service Support

World Wide Quote is capable of providing a complete turnkey solution from development to hosting and maintenance with our own data center. However, if client chooses not to use our facilities and requires the product to be deployed in a particular environment or location, we will do our best to coordinate with client team or send our field team depending on the project to insure that our product functions in specified environment to client's satisfaction.

[Client liability, cost, and payment structure](#)

World Wide Quote is responsible to its developmental tools and environment. The client is responsible for all cost incurred specific to the client project including license (i.e. datafeed) and hardware.

Since we deal with all types of project, payment structure is based on specific situation, resource allocation, and scale of each specific project. Fees for larger projects are usually on a per project basis. Charges include technical support and maintenance with hardware and licensing fee in addition. All payment structures are agreed upon by both parties for products and services specified in the respective agreement. Additional services and products require separate agreements and payment structures.



[FAQ](#)

How do I get started with World Wide Quote?

All you have to do is to send us your request for proposal. And if this information is sufficient, we will respond with a quote. If you have a question or concern - don't hesitate to forward it to us. Our managers are waiting for your inquiries and will reply promptly. We also suppose the best way to gain the level of confidence in each other is to have a small test project which we will do with a 50% discount.

Will I be able to monitor and control the development progress?

Absolutely. We can submit development reports, current source code and application demos on a regular basis. We can give you ftp access to all development files to see and control the development process at any time you like. Also we make a working schedule so that a customer may see an application framework, demos and UI at the early stage of the development process. This let you make early corrections to the design, shorten the number of design-development iterations for large and complex projects and considerably save your funds as the result. You can also suggest you own ways to monitor the process to make yourself feel confident.

I am concerned about the delays introduced both by the difference in time zones and in the delays of other project priorities. Would you expect to be able to give us confirmed delivery dates and bids with milestones and checkpoints along the way?

Absolutely provided that you and we have clear understanding about the application to be developed. After we negotiated and agreed on all the features, functionality and UI, we will be able to make a specification, working schedule with milestones and checkpoints. Also our project managers work overtime often to ensure good dialog and prompt replies to your questions.

I have concerns about Intellectual Property Ownership. Who owns the final product?

Most often our customers hold the copyrights and own the final product. This is fixed in the contract.

I saw a lot of offshore software development advertisement. What are the advantages dealing with your company?

Please see about us page for more information and the benefits our company can provide. In short we offer a great combination of very competitively priced services which in result let you feel confident that your software is being developed on time, on budget, in full compliance with your requirements and with an excellent quality.

What are your standard terms and conditions?

We can offer different types of contracts. If you didn't elaborate on all your requirements and if your design is not yet prepared and can subsequently change during the development process, we would feel more comfortable with a time & material contract. If the scope of work is well defined, we can provide a fixed price. After negotiating the contract, the development work begins according to its terms and conditions.

May I propose my own conditions?

We are quite flexible and ready to consider your suggestions.